

## THE opti VISITORS:

Optics & Design



**Top 10** Origins of the

visitors

Germany, Austria, Switzerland, Netherlands, Czech Republic, Italy, France, Denmark, Spain, Belgium

### Meet the **DECISION MAKERS OF** THE INDUSTRY HERE!

## Top 5

## Industry origin

**OPTICIANS 83 %** 

Other OPTICAL EXPERTS 5 % **UNIVERSITY** / Education /

Training 3 % **OPTOMETRISTS 2 %** 

**BUYERS** (Wholesale,

Import, Export) 2 %

## **FULL OF INTENT!**

NOVELTIES FROM MANUFACTURERS	98%
BROAD RANGE OF EXHIBITORS	97%
NEW BUSINESS RELATIONSHIP	96%
NETWORKING	92 %

### Top reasons for visiting opti

BROAD RANGE OF EXHIBITORS	97 %
NEW BUSINESS RELATIONSHIP	96%
NETWORKING	92 %
FURTHER EDUCATION	89 %

A LEAGUE OF ITS OWN **97**% of all trade visitors rated opti 2024 as good, very good or excellent

96% are very satisfied with the hall structure

93% feel enthusiastic and inspired by opti

of the professionals visiting the trade show say that **opti** plays a significant role when making **PURCHASING** 

**DECISIONS** 

# MORE THAN JUST A TRADE SHOW.

Visitors are particularly interested in these topics at opti

51 % Frames

38% Sunglasses

37 % Lenses

34% Refraction 27 % Contact lenses &

care

## KNOWLEDGE TRANSFER



Visitors rate the range of topics at the stages as interesting to very interesting:









92% of the VISITORS will be back at **opti 2025** 



97% of the VISITORS would recommend opti

**PREMIERE** 



Winner of the opti SUSTAINABILITY **AWARD 2024 augenBLick**■





THE opti EXHIBITORS:

# **PRODUCTS Business** equipment

THE opti RANGE OF

Contact lenses & care Frames Hearing aids / audiology Lenses Low vision Machines Refraction & diagnostics Services

Workshop

Shopfitting

### 93% maintain existing contacts 88% 93% Networking and Brand promotion exchange with ON the industry **TARGET** Exhibitors achieve their goals at **opti** 88% 90% Market visibility Launch product innovations

TOTAL COMMITMENT

95% of the exhibitors say: opti is our FAVOURITE SHOW of the exhibitors say: opti is a MUST for us

97%

**87%** MADE BUSINESS

**DEALS** at opti

**GUARANTEE OF BUSINESS** 

98% anticipated **SUBSEQUENT** 

**BUSINESS** 



98% of the **EXHIBITORS** would recommend opti

96% of the **EXHIBITORS** 

will attend opti 2025

I FEEL EXCELLENT!





at the opti BOXES and the **OPTICS Start-Up Area** 



#weareopti www.opti.de



Winner of the opti BOX AWARD 2024





